

Contract CIO Overview

Trusted Information Systems Advisor

A Contract CIO is an experienced, senior Information Systems (IS) professional consistently providing trusted advice around IS on an affordable contract basis.

The Contract CIO Value Proposition

The Contract CIO assists an organisation consider, make and implement the best possible Information Systems (IS) decisions that will add real value to the business. The Contract CIO does this by providing consistent IS advice, guidance and support to the right people in an organisation (from the Board through to Business Unit Operations), by attending relevant key meetings and responding to specific requests.

As a contracted external advisor, the Contract CIO leverages their skill in the best interests of multiple organisations and does not work with any of the Customer's direct competitors.

Modern IS Drivers

- Moores Law (2 x Power @ ½ \$ / 24mths) continues to relentlessly change the IS and Business Paradigms.
- Knowledge, experience and expertise make a major contribution to effective IS planning and execution.
- IT commoditisation and ubiquity is challenging the affordability and relevance of the fulltime CIO role.
- Properly applied, IS can be a fundamental enabler for innovation, productivity and business growth.
- Enhancing stakeholders' experience with creative IS can contribute to sustainable business growth. Optimising a Business Process can do more for improving output than anything else.
- The work of IS, whether provided internally or externally, is to identify, automate and maintain the processes that keep an organisation running, and provide competitive advantage to support profitable growth.
- Standard processes can be supported by configured solutions; competitive advantage requires unique IS.
- When considering IS, the Big Picture is really important ... and the Devil is in the detail.
- Successful IS implementation is as much about People as Information Technology (IT). IS = IT + People.
- Cost Benefit and ROI are important factors to take into account when considering IS options.
- Investing in IS that Works for a business is expensive, particularly if it is wrong.

The Contract CIO Skill Set

The Contract CIO has a business solution orientation and the knowledge, expertise and skills to work with: People, Business and IS ~ Leadership and Management ~ Purpose, Values, Strategic Vision ~ Business Strategic and Operational Planning ~ Opportunity and Risk Management ~ IS Trends (Mobility, Virtualisation, Web 2.0, Cloud Computing ...), their relevance and Business implications ~ IS Strategic Planning ~ IS Technology, Architecture, Infrastructure, Software, Software Development, Connectivity and Integration ~ Business Continuity, Security and Disaster Recovery ~ Financials, Capex, Opex, Budgets ~ Business Processes, Business Process Reengineering (BPR) and Business Process Improvement (BPI) ~ IS Project Governance, Identification, Business Case, Prioritisation ~ IS Operations, Functions, Roles, Structure and People ~ IS Procurement, Vendor and Partner Selection, Relationship Management ~ Project Management, Implementation, Change Management ~ Deployment, Support, SLAs and KPIs ...

Contract CIO Fees

Market rate (\$ / hour or day excl GST and expenses) for time worked, invoiced monthly.

Getting the best value from your Information Systems for Today and Tomorrow

Contact: Ian Howard, i&A Services, Consulting for solutions that work
T: (09) 376 6712 M: 021 376 671 e: ianh@ianda.co.nz web: www.ianda.co.nz